

Brief Profile - Rajesh Sharma

A Goal-driven, Action-oriented, Finance & Legal professional with over 23 years of varied experience and a zeal to exceed in the global standards practiced in legal and finance domain with expertise at various levels includes CFO, Strategic Finance, Budgeting & Analysis, Treasury Operations, Financial Controllerships, M&A, with meticulous approach amalgamated with untiring energy, an innovator of contemporary techniques, a pioneer in the milieu of business world with a special penchant for legal and finance with different capabilities including entrepreneurial orientation, innovative, mentoring, highly passionate & multi-faceted thinking. He has the ability to work in startup, unstructured environment & manage multiple responsibilities simultaneously, strong commercial approach, team building, leadership capabilities, excellent communication & interpersonal skills. He is able to drive organizational improvements & best practices.

Professional Journey So Far

He worked at **CXO** level as Head – Finance, Accounts & Legal, Global Healthline Private Limited, **CFO**, Barista Coffee Company Limited (a Lavazza Company), **Group CFO**, Carnation Auto Pvt. Ltd. (a Jagdish Khattar Initiative), **Partner**, Rajani, Singhania & Partners (an International Law Firm) and so on. Mr. Sharma has founded **LetsComply.com**, Legal Compliance website, to help entrepreneurs and business owners to start, manage and grow their businesses by taking care of the legal, financial & taxation side of the business so as to allow them to focus on innovation and expansion without having to fret over compliance issues, which certainly matter a great deal and can't be left unattended. Mr. Sharma is also a **Co-founder** of the advisory firm Affari Consulting, Inc. & also of the full service Law firm **Juris NextGen, LLP**.

Practice Areas

- Strategic Finance Role / CFO and handled international operations.
- Strategic Planning / M&A, Business valuation, financial modeling, due diligence and documentation.
- Proficiency in designing & implementing system based Processes & Internal Controls.
- Proficiently helped to build and managed the organization with distinction of ownership & management.
- Secretarial for listed & Venture Capital funded companies.
- Handled buy-back and ESOPs for listed and Venture Capital funded companies.
- Stake sales, divestment and fund raising, Corporate debt/ equity financing.
- Negotiations / Procurement, Legal compliance, regulatory and statutory approvals etc.
- Developing accounts for CEO, board, sr. management team & investors.
- Advise on cross company plans, selection of investment advisors and auditors for the firm.
- Drafting & documenting profit loss statement, monitoring cash flow, tax returns & various audits.

Web Links

- <https://www.linkedin.com/in/rajesh-sharma-1657975>
- <https://www.facebook.com/RajeshSeemaSharma>