



Vimal KUMAR

Deputy Director & Head – Strategic Business Development
Global Innovation & Technology Alliance (GITA), New Delhi, INDIA

Vimal holds leadership experience spanning across **Government Fund Management, Business Strategy, New Business Initiative, Technological Collaboration & Funding and Corporate Finance**; and Currently heading **Strategic Business Development** team and responsible for overall **Revenue generation** at Global Innovation & Technology Alliance (**GITA**), *GITA is Not-for-profit, government fund management company, jointly promoted by the Confederation of Indian Industry (CII), India and the Technology Development Board (TDB), Department of Science & Technology (DST), Govt of India.*

Successfully conceptualised many Schemes for Government to provide funding support to Academia, R&D Labs and Enterprises for entire value chain of organisational development viz Startup, Early/High Growth, MSME, Large Enterprises, Matured stages. Some of the programs are **DST/MeitY's Bilateral Industrial R&D Program** (with Canada, Finland, Israel, Spain, South Korea & UK), **DST/MEA's ASEAN India S&T Development Fund (AISTDF)**, **DIPP's Technology Acquisition & Development Fund (TADF)**, **DHI's Technology Acquisition Fund Program (TAFP)**, **MSME's CLCSS & TADF**, **DRDO's Technology Development Fund (TDF)**, **MeitY's Homeland Industrial R&D Fund and Programs with European Union (INNO INDIGO & EEN)** etc.

Additionally, Vimal is part of various Government Committees on R&D Funding, Innovation, Startup, Entrepreneurship, Technology Transfer, Demonstration and a frequent speaker at National & International technological Event/Conference/Workshop.

Prior to GITA, worked with globally reputed organisations viz TATA Capital Ltd, UCO Bank & IDBI Bank.

Vimal holds Master in Financial Management (MFM), Certified Associates of Indian Institute of Bankers (CAIIB) and a graduate in Mathematics Honours.

Specialities include Startup/Entrepreneurship Eco-system Management, Management Consulting, Business Strategy, Matchmaking, Technological Collaboration, Technology Transfer, Global Trade & Investment, R&D/Innovation/Technology Eco-system Management, Government Policy, Corporate Finance etc.